



## Expanding Businesses

Our firm has a long history of assisting businesses in securing local, state and federal economic development incentives to support expansion and new construction projects. Our experience spans all industries, from manufacturing companies to service providers, and includes the entire State of Ohio as well as other states. For decades, the firm has been especially active in working with state and local officials to make Ohio a leader in international economic development, including development by Japanese manufacturers and suppliers.

Our recent engagements in this area include the following, among others:

- We served as lead counsel in connection with one of the largest tax incentives packages in Ohio history, which included precedent-setting enterprise zone tax exemptions, Ohio job creation tax credits, the manufacturing machinery & equipment investment tax credit and a business development grant
- Our attorneys structured a major state and local incentives package to support a service industry client in connection with a significant expansion of its corporate headquarters, including enterprise zone tax exemptions, tax increment financing to support public and private improvements, a municipal cash incentive and various state grants and tax credits
- We assisted some of the largest retailers in the United States in securing incentives to expand their office campuses and distribution center facilities

### RELATED PRACTICES

- Commercial and Residential Development
- Environmental
- Federal Government Relations
- Federal Taxation
- Municipal/Local Government Practice
- Ohio Government Relations
- Public Finance
- Real Estate
- State and Local Taxation
- Zoning and Land Use Planning

### ATTORNEYS

- Teresa M. Beasley
- Theodore A. Boggs
- Jennie L. Church
- Chris L. Connelly
- Ryan G. Dolan
- Thomas L. Gabelman

- Sheila Nolan Gartland
- Bruce R. Henke
- Gretchen Jeffries
- Donald B. Lewis
- Mark A. Norman
- Jay P. Porter
- Barbara A. Sanchez
- Jill S. Tangeman
- John P. Wellner
- Scott J. Ziance

## Expanding Businesses (continued)