



Scott J. Ziance

Partner | Columbus Office

Columbus 614.464.8287 | **Fax** 614.719.5053

Email sjziance@vorys.com

Mr. Ziance is a partner in the Vorys Columbus office and a member of the tax group. He focuses his practice on the utilization of economic development incentives, tax incentives, economic development financing mechanisms, public-private partnerships and special economic development entities to assist developers, operating businesses and political subdivisions in developing and redeveloping property and creating jobs and economic growth. He also has substantial experience with state and local taxation, unclaimed funds law and Ohio telecommunications law.

Practice Areas

Commercial, Finance, and Real Estate

Corporate and Business Organizations

Government Relations

Information Technology, Privacy, New Media, and Advertising

Litigation

Taxation

Industries

Commercial and Residential Real Estate

Government

Nanotechnology

Transportation and Logistics

Education

Harvard Law School, J.D., 1997, *cum laude*

Harvard Journal of Law and Public Policy, 1994-1997

Bowling Green State University, B.A., 1993, *magna cum laude*, Phi Beta Kappa, Phi Kappa Phi

Career highlights include:

- Serving as economic development incentives counsel to a majority of the 10 largest public companies in Central Ohio
- Designing and implementing an innovative joint economic development zone-based structure to facilitate the construction, by one of the world's largest developers, of a major industrial park in Central Ohio
- Structuring an annexation/economic development incentives-based agreement and providing related counsel that led to the award of a multimillion dollar Ohio Job Ready Sites grant in support of a municipally-owned industrial park in West-Central Ohio
- Serving as lead counsel in connection with the establishment of more than two dozen tax increment financing districts
- Acting as lead counsel for dozens of tax incentives agreements (enterprise zone and community reinvestment area exemptions, Ohio job creation tax credit and others) that are triggering billions in investments and creating thousands of jobs
- Securing millions in tax savings for clients in real property tax valuation cases and personal property tax refund claims

Mr. Ziance is a member of the Federalist Society, the National

Scott J. Ziance

(Continued)

Association of Industrial and Office Properties, the Council of Development Finance Agencies, Heritage Ohio and the Ohio State Bar Association.

Since 2002, Mr. Ziance has been an annual speaker at the Ohio Tax Conference on the topic of economic development incentives. He has also made presentations throughout the United States on tax increment financing, new markets tax credits, Ohio economic development incentives and economic development financing. In addition, Mr. Ziance has authored numerous columns on economic development incentives for Ohio business newspapers.

Mr. Ziance received his J.D. *cum laude* from Harvard Law School where he was a member of the *Harvard Journal of Law and Public Policy*. He received his B.A. *magna cum laude* from Bowling Green State University where he was a member of Phi Beta Kappa and Phi Kappa Phi.

Publications

"Making Economic Development Incentives More Efficient," *Urban Lawyer*, Winter 1998 (30 Urb. Law. 33)

Client Alert: Securing Up-Front Funds for Brownfield Redevelopment in Changing Times

Client Alert: JobsOhio II Legislation Introduced

Client Alert: A Win-Win Solution - Using Tax Increment Financing to Pay for Infrastructure Improvements in Areas Impacted by Oil and Gas Production from Shale

Client Alert: Ohio House Bill 225

Client Alert: Issuance of Rules for the InvestOhio Program

Client Alert: Take the First Step to Manage Your Ohio Real Property Taxes

Client Alert: Economic Development Incentives Changes in Am. Sub. H.B. 153

Scott J. Ziance

(Continued)

Client Alert: InvestOhio Program to Provide Tax Incentives for Investing in Ohio Small Businesses

Client Alert: Public-Private Partnerships In Transportation Projects

Professional and Community Activities

Ohio State Bar Association, Chair of the Taxation Committee, 2006-2008

Columbus Chamber, Infrastructure Steering Committee, 2007-2009

Columbus Region Logistics Council, Business Environment Committee, 2008-2011

Heritage Ohio, Board of Directors, 2008-present, Vice Chair of Records and Legal Affairs, 2009-present

Bowling Green, Ohio City Council, 1992-1993

Honors and Awards

The Best Lawyers in America, Public Finance Law, 2011-2012

Ohio Super Lawyers Rising Stars, Tax, 2006-2007

Bowling Green State University, Recent Graduate Award, 1999

Events

Ohio Brownfield Conference

21st Annual Ohio Tax Conference

IPT Credits and Incentives Symposium

2011 Annual Ohio Tax Course

Ohio Business Law

CityScape Columbus: A View Towards Development & Growth Opportunities

CityScape Cleveland: A View Towards Development & Growth Opportunities

CityScape Cincinnati: A View Towards Development & Growth Opportunities

2011 Chamber Government Day

20th Annual Ohio Tax Conference

Using Economic Development Financing Tools in Our Current Economy

Scott J. Ziance (Continued)

2010 OANH Annual Convention - New Frontiers in Medicaid Litigation:
Federal Court Legal Challenges to State Medicaid Reimbursement Rates

2010 Ohio Municipal League Annual Conference

2010 Municipal Law Institute

Heritage Ohio Annual Conference

Real Property Law Institute

19th Annual Ohio Tax Conference

Small Town Economic Development Incentive Strategies Seminar

2009 CREW Network Convention & Marketplace

Economic Development Financing Seminar

18th Annual Ohio Tax Conference

Bar and Court Admissions

Ohio