



Webb I. Vorys

Partner | Columbus Office

Columbus 614.464.6442 | **Fax** 614.719.5015

Email wivorys@vorys.com

Mr. Vorys is a partner in the Vorys Columbus office and a member of the commercial and real estate and health care practice groups. He has extensive experience advising and assisting domestic and international clients with the structure, negotiation and documentation of purchases, sales and leases of personal and real property, including matters involving most chapters of the Uniform Commercial Code (UCC). His experience also includes distribution and licensing arrangements, and secured and unsecured financings.

Mr. Vorys' representation includes public and private manufacturers, retailers and service providers, and health care institutions. He facilitates their general business needs, including business and asset acquisitions, sales and restructurings, governance, financing, and the formation and proper maintenance of different types of business entities. He also has represented non-profits in projects related to governance, fundraising, board development, fiscal management and other organizational matters.

Career highlights include:

- Representing a large public restaurant and food service company as outside general counsel
- Representing a large non-profit hospital as outside general counsel
- Working for nine months on-site at the headquarters of a global manufacturer as an "embedded" assistant general counsel. Work involved direct handling and disposition of a broad variety of commercial, litigation, real estate, bankruptcy and labor matters
- Representing an original equipment manufacturer (OEM) in the creation of its purchase, bailment, confidentiality and related agreements for use with its worldwide suppliers, as well as negotiating on behalf of the OEM regarding these contracts

Practice Areas

Commercial, Finance, and Real Estate

Corporate and Business Organizations

Health Care

Industries

Health Care Services

Manufacturing

Retail and Wholesale Trade

Education

The Ohio State University Michael E. Moritz College of Law, J.D., 1985

Ohio State Law Journal, Member, 1983-1985; Executive Editor, 1984-1985

Dartmouth College, B.A., 1980

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- Representing a large service company in the creation of contracts for the purchase of various services needed at its more than 500 locations, including the creation of instructions and training of employees regarding the proper use of such contracts
- Representing a large retailer in creation of its purchasing documents and negotiation of those documents with its worldwide vendors

Mr. Vorys is a member of the American Bar Association, the Ohio State Bar Association, the Columbus Bar Association, and the American Health Lawyers Association.

Mr. Vorys is a frequent speaker regarding the purchase and sale of goods and services. Most recently (2008 - 2009) he was invited by the Ohio State Bar Association to speak across Ohio on “Creating Good Contracts – Experiences of a Contract Practitioner: Contract Preparation and Formation.”

Mr. Vorys received his J.D. from The Ohio State University Michael E. Moritz College of Law where he was a member and the Executive Editor of the *Ohio State Law Journal* and a recipient of the Denis B. Eastman Memorial Award in 1985 for outstanding service to the *Journal*. He received his B.A. from Dartmouth College.

Publications

“Ohio Mortgage Foreclosures,” 1989-1990 (Professional Education Systems, Inc. publication)

“Foreclosure in Ohio” section of *Loan Transactions & Foreclosures*, 1991 (Professional Education Systems, Inc. publication)

Nonprofit Hospitals' Tax-Exempt Status Again in Spotlight

Professional and Community Activities

Nationwide Children's Hospital, Board of Trustees, 2000-present

Research Institute at Nationwide Children's Hospital, Board of Trustees, 1998-present

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Franklin County Hospital Commission, Chairman, 2005-present;
Commissioner, 2000-present

Green Lawn Cemetery, Board of Trustees, 1994-2005; President, 2000-2004

Prevent Child Abuse Ohio, Advisory Board, 2002-2009

Jefferson Township Civic Association, 1990-present

ProMusica Chamber Orchestra, Board of Trustees, 1987-1993

Honors and Awards

Columbus CEO, Top Lawyers in Columbus, 2010

Business First, Forty under 40, 1997

Events

Health Care Contracting in the 21st Century

Bar and Court Admissions

Ohio

U.S. Court of Appeals for the Federal Circuit

U.S. District Court for the Southern District of Ohio